

## Data Subject Access Requests (DSARs) Are the True Test of Your Privacy Program

Many organizations view DSARs merely as compliance requirements.

But the reality is harsher: DSARs are crucial to your privacy strategy, and failures here reveal vulnerabilities throughout your privacy framework.

## The Real Test of Privacy

When individuals exercise their rights to access or delete data, your organization faces a comprehensive test—not just from regulators, but from the people whose trust you depend on.





## Data Discovery

Can you identify personal data in structured, unstructured, and third-party systems?



## Process Efficiency

Are your workflows established, along with clear ownership and escalation paths?



## Governance

Are actions recorded/logged, documented, and justifiable to regulators?



## Cross-Functional Collaboration

Can the legal, IT, security, and business units work together effectively under pressure?



## Customer Trust

Is the response prompt, clear, and respectful?



## Regulatory Exposure

Will delays lead to complaints and audits?

# The Hidden Cost of Getting It Wrong

At first glance, a single missed deadline may seem trivial. However, the repercussions can be significant:

## \$1,524

Cost Per Request (Gartner)

Average cost to complete a single access or deletion request  
(Gartner)

### High Fines

Failure to meet timelines (90 days – Rule 14(3)) carries some of the highest privacy penalties (Rule 14)

## 100s

Hours Lost

Manual intake, tracking, and searching can consume hundreds of hours annually

### Reputational Damage

Frustrated individuals often voice their concerns. Poor experiences with Data Subject Access Requests (DSARs) can tarnish a brand's reputation.

# Why DSARs Are Different

Most compliance workflows are handled internally, meaning that documents such as your Records of Processing Activities (ROPA), Data Protection Impact Assessments (DPIAs), and retention policies are not visible to anyone outside your organization. But DSARs? They are customer-facing. Your privacy operations are suddenly visible to the outside world.

1

## Visible Operations

Privacy work becomes public-facing

2

## No Room for Error

Can't quietly "fix it later"

3

## Relentless Pressure

Must be right, consistently, on time

[www.grc3.io](http://www.grc3.io) (GRC Cube)

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# Turning Pain Points Into Proof of Trust

The Data Subject Rights Management Module turns compliance challenges into measurable advantages in building trust. :

## Automation with Accountability

Every step is tracked with complete audit trails, ensuring a consistent and error-free resolution.

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## Centralized Visibility

All activities are consolidated in one secure location—no need to chase different departments.

## Performance You Can Prove

Metrics such as handling time and resolution rates provide regulators and boards with clear evidence of control and performance.

## Built to Grow With You

Regardless of receiving 100 or 1000 requests monthly, workflows, ownership, and escalation paths scale seamlessly.

Quick, clear, and thorough responses convey respect for rights and build trust in build trust in your organization.



# The Strategic Advantage

The intelligent organizations view Data Subject Access Requests (DSARs) as a strategic opportunity.



## Show Regulators

Demonstrate that you are ahead of the trends, not lagging behind.



## Demonstrate to the Board

Privacy is effectively managed with real key performance indicators (KPIs).



## Prove to Stakeholders

Rights are not merely legal jargon; they are actively respected in practice.



Data Discovery ensures that your privacy team knows exactly where personal data resides before a request even lands.

## Data Discovery

This process scans both structured and unstructured sources, uncovers "dark data," and classifies information across various systems.

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## DSAR Excellence

Data Discovery and Rights Management modules work together to ensure that every response is accurate, quick, and delivered with confidence.

## ROPA Integration

Provides context: lawful basis, purpose, data categories, and clear accountability for every processing activity

Discovery shows you **where** the data lives

ROPA explains **why** it's there and how it can be used

Handling DSARs manually is inefficient—it incurs high costs, poses risks, and undermines trust. [GRC3.io](https://www.grc3.io)'s flexible modular system allows you to begin addressing the most urgent areas and gradually develop a fully automated privacy management program.

- 📄 **Ready to transform DSARs from a compliance burden into a strategic advantage?** Explore how our Rights Management Module and Data Discovery help organizations move beyond the checkbox.

## Commitment to Clients



Fast-Track Certifications



Integrated Risk & Compliance Platform



AI-Driven Efficiency



Build Credibility & Confidence



Expand to new territories faster with agility and built to scale

**SPEED &  
AGILITY**

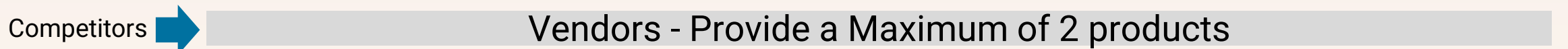
**CUSTOMER  
EXPERIENCE**

**INNOVATION**





<p><b>Seamless Integration, Unmatched Efficiency</b></p> <ul style="list-style-type: none"> <li>350+ Frameworks</li> <li>Algorithm-based mapping</li> <li>One-click delta visibility and task creation</li> <li>Global and ready to go</li> </ul>	<p><b>Real Time Review &amp; Response AI</b></p> <ul style="list-style-type: none"> <li>Real-time review and unmatched speed</li> <li>Dashboard provides real-time visibility</li> <li>No more alert fatigue</li> </ul>	<p><b>107 Privacy Laws Ready to Go</b></p> <ul style="list-style-type: none"> <li>107 Laws Ready Info Security and Consent/Rights Mgt out of box</li> <li>Ready reporting – DPIA</li> </ul>	<p><b>Ease of Use and Saving on Time</b></p> <ul style="list-style-type: none"> <li>Integrates with other Modules</li> <li>Able to use test results and validations from other modules</li> </ul>	<p><b>Event, Incident, Breach Mgt , Change Mgt - out of box</b></p> <ul style="list-style-type: none"> <li>Ease in integration with IT Ops</li> <li>Only tool with ready out of the box Breach, Findings Mgt,...</li> </ul>
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<p><b>Compliance/Security</b></p> <ul style="list-style-type: none"> <li>Couple of Vendors</li> </ul>	<p><b>TPRM</b></p> <ul style="list-style-type: none"> <li>Couple of Vendors</li> </ul>	<p><b>Data Privacy</b></p> <ul style="list-style-type: none"> <li>One Mainly</li> </ul>	<p><b>Internal Audit</b></p> <ul style="list-style-type: none"> <li>One Mainly</li> </ul>	<p><b>IT Ops/Budgeting</b></p> <ul style="list-style-type: none"> <li>None for midsize</li> </ul>
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← Multiple providers, limited frameworks, duplication of work, lack of integration, risks falling through the gaps, adoption challenges, costs, inadequate reporting, no centralized dashboard, inadequate service management and findings documentation →

# Why GRC³.io

## Visual Dashboard

Continuous insight into all processing activities with clear program overview.

## Automated Processes

Innovative SaaS platform designed to automate privacy workflows and minimize risks.

## Cross-Departmental Cooperation

Support seamless collaboration ensuring compliance across your organization.

# 5

## Product Lines

Comprehensive suite addressing key privacy challenges

# 20+

## Multiple Modules

Each targeting specific compliance requirements

# *Empower Business Empower People*

Accelerate Compliance  
Scale with Confidence  
Build Trust

As risk and regulatory demands surge, businesses need more than spreadsheets. GRC3 is a platform designed and developed by practitioners to **eliminate silos** between compliance, cybersecurity, internal audit, privacy, and vendor risk — enabling enterprises to **scale securely, accelerate revenue, and prove trust** enterprise-wide.

[Learn More](#) →

## Get Your Free Maturity Assessment

[Assess Compliance Maturity](#)



[Assess Privacy Maturity](#)



## Expert Guidance for Your Compliance Journey

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GRC Cube provides comprehensive support for navigating India's DPDP Act, from initial assessment through implementation and ongoing monitoring.

## Connect With Our Team

[info@grc3.io](mailto:info@grc3.io)

[www.grc3.io](http://www.grc3.io)